India's Leading Cab Aggregator saved over Rs 90 Crore ITC loss annually

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One of India's largest mobility platforms, this leading ride-hailing company maximises convenience and affordability by giving commuters the option to pick their rides from a wide range of vehicles, including bikes, auto-rickshaws, metered taxis, and cabs.

In addition, this company has also ventured into financial services and food delivery. This level of diversity in its business naturally translates to a complex tax and compliance process.

65 L sales and purchase invoices per year

170 GSTINs

10 PANs

15 TANs

~10 lakhs TDS/TCS applicable invoices per quarter

About the company

Industry
- Transportation

Product/Service
- Vehicle for hire
- Good and food delivery
- Mobile payment
- Digital wallet
- Mobile app
- Website

Number of locations
- 250+

Area served
- India
- Australia
- New Zealand
- United Kingdom

As an ISD registered business and an online aggregator, this company adheres to the GSTR6 and GSTR8 additional compliance requirements.

It's tax and compliance processes were fragmented across three different ERPs: SAP, Microsoft, and Oracle. Even with these multiple digital estates, the e-Invoices and e-Way Bills were being generated on an external platform.

Additionally, their compliance processes were being managed by an in-house team, which partnered with a large advisory firm with set scope.

- In-house: extraction, data massaging, and reconciliation with the books of accounts.
- Advisory firm: Filing GSTR 1, GSTR 3B, GSTR 6, and GSTR 9

Ultimately, the company found itself at a crucial business juncture, where non compliance and a delay of their legitimate monthly cash refund worth 30 crores might direly impact, or delay, their new business plan.

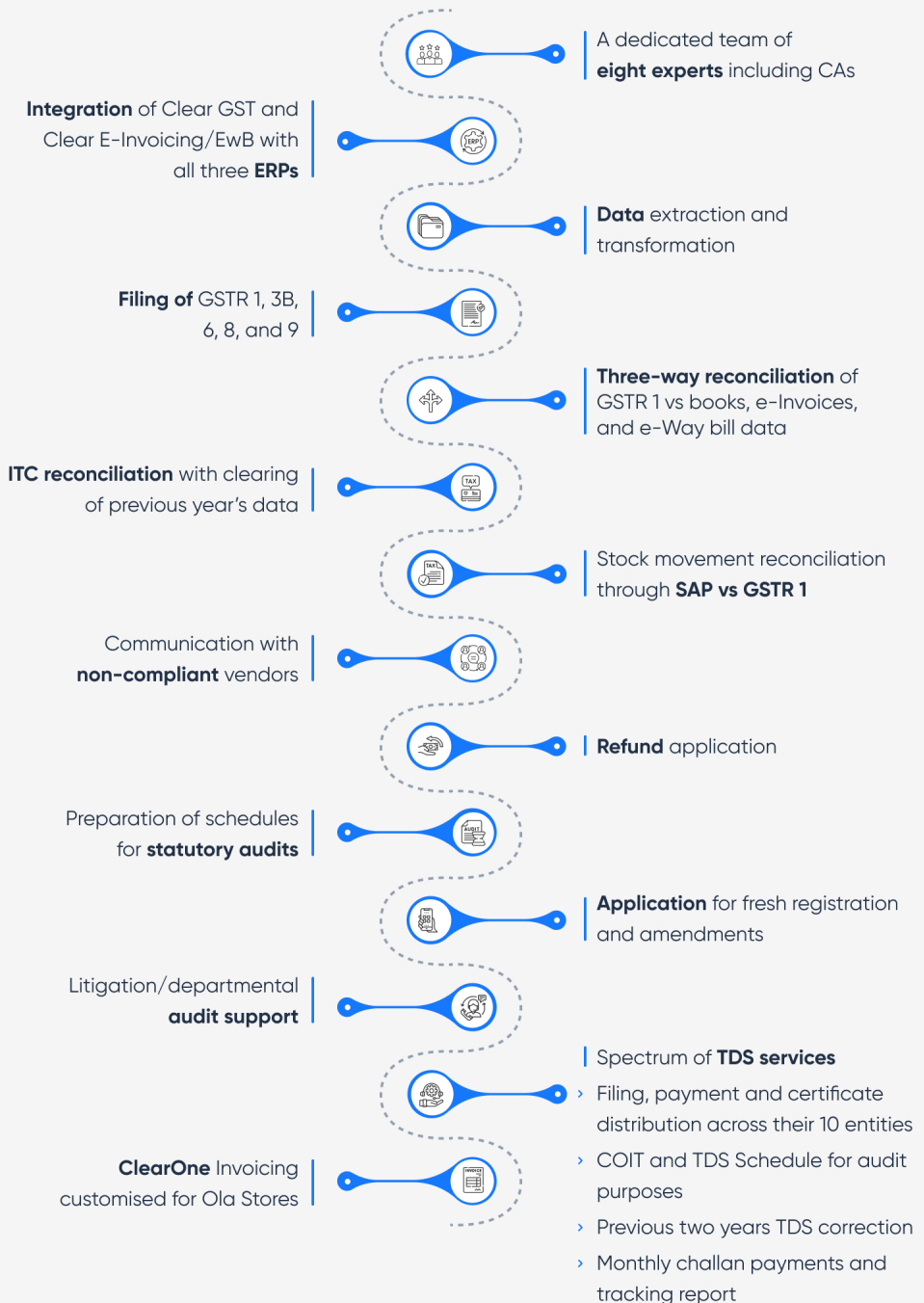## The need to solve challenges across it's tax and filing lifecycle

- **GSTR 1 was being filed in an extremely protracted and delayed manner**

- **Internal team was facing bandwidth issues due to the service partner's limited scope**

- **A month-on-month reconciliation of books of accounts was not being conducted, leading to gaps between returns and accounts**

- **Inaccurate calculation of deduction rates led to 5-6 demand notices on short deductions every quarter**

- **They were unable to integrate data from the varied ERPs from their subsidiaries:**
  - SAP
  - Oracle
  - MS Dynamics

- **There were complications in the ERP integration process for which they used another platform for e-Invoicing and EwB**

Why Clear was an obvious choice

Clear's tech-enabled services gave them the ability to:

- Handle scale and complexity with the promise of filing accurately at least 2-3 days before the filing deadline

- Seamlessly integrate numerous inputs, such as books reconciliation and vendor communication

- Integrate GST filing platforms seamlessly with multiple ERPs

- Manage end-to-end compliance at one place: GST, e-Invoicing, EWB, and TDS

Clear's solution was scoped to remediate gaps and make the compliance process proactive

A dedicated team of **eight experts** including CAs

Integration of Clear GST and Clear E-Invoicing/EwB with all three **ERPs**

Data extraction and transformation

Filing of GSTR 1, 3B, 6, 8, and 9

Three-way reconciliation of GSTR 1 vs books, e-Invoices, and e-Way bill data

ITC reconciliation with clearing of previous year's data

Stock movement reconciliation through **SAP vs GSTR 1**

Communication with **non-compliant** vendors

Refund application

Preparation of schedules for **statutory audits**

Application for fresh registration and amendments

Litigation/departmental **audit support**

Spectrum of **TDS services**
› Filing, payment and certificate distribution across their 10 entities
› COIT and TDS Schedule for audit purposes
› Previous two years TDS correction
› Monthly challan payments and tracking report

ClearOne Invoicing customised for Ola Stores

Impact

Continuous Compliance

- 📅 Filed 900 GSTR 1, 3B and 250 GSTR 6, 8 in nine months

- 📄 Filed ahead since Dec 2021
  - Claimed close to Rs 175 Cr of refund in six months
  - Working capital saved (annually) = Rs 35 Lacs

- 📋 Reduced demand notices from 5-6/quarter to 1-2/quarter leveraging
  - Bulk PAN verification and 206AB
  - Potential notices checks
  - LDC and section code checks for rates

Improved finance value

- ⚙️ Improvement in matching percentage and accuracy by 10% to ~85%

- ⚛️ Close to Rs ~90 Cr ITC loss saved annually with AI-enabled matching tool followed with manual matching

- 🖐️ Close to Rs 57L saved in nine months with smart ITC Offset improving the cash flow

Request a Demo

Digitally-transformed process

- 🧮 No more Excel sheets for ITC ledger

- 💳 All operations done at PAN level

- 📄 Handled extremely large scale of 64L invoices/year across 171 GSTINs; 9-10L/quarter TDS/TCS applicable invoices;

- 🖥️ Generated 350 reports/returns every month
  - GSTR 3B vs GSTR 1
  - GSTR 3B vs GSTR 2B..and others

- 📋 Integrated with all ERPs for e-Invoicing and creation of Sales Register in less than two months

- 📑 Generation and distribution of TDS/ certificates in bulk
  - 3.5L certificates generated per quarter
  - Vendor escalations reduced by 70-80%

> ❝
> *'The Clear team has gone above and beyond to meet all our requests, sometimes, even the ones that weren't part of the standard contract. We've seen a reduction in notices since we started working with them, and the team also proactively highlights money saving opportunities for our business.'*
>
> ***Tax Head, Large multinational mobility platform***
> ❞