

clear
finance
cloud.



Fuelling Finance Transformation in Indian Logistics Companies With a Connected Finance Ecosystem



A connected
vendor base



Steady working
capital



An always-on
compliance

The Indian logistics sector was valued at USD 160 billion in 2019 and is expected to grow at a compound annual growth rate (CAGR) of 15.5% between FY2019 and FY2024, according to various market research.

The logistics sector is the backbone of any economy.

The forecasted growth has pushed logistics enterprises to resist disruptions by revisiting existing business models across functions. And finance transformation is core to this projected growth.

Today, the logistics sector is plagued with operational challenges due to a large base of unorganised vendors and long receivables cycle that lead to

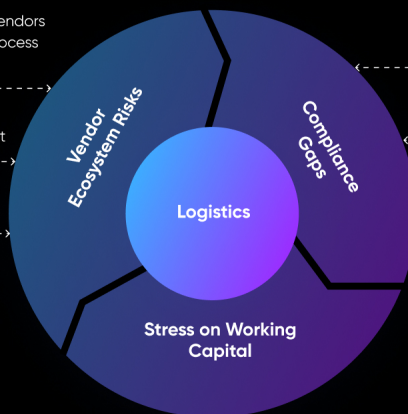
Challenges impeding the growth of Logistics Companies

Risk of onboarding non-compliant vendors due to manual onboarding & KYC process (takes 8-15 days/vendor)

Limited visibility on vendor related activities - PO acceptance, fulfilment

Risk of invoice fraud due to manual invoice posting

Poor ITC reconciliation outcome due to errors at the time of invoice posting



Multi-PAN, GSTINs, large scale invoices complicating GSTR 1 / 3B / 9 filing

Adherence to additional transportation related compliances (EwB, RCM)

Unorganized ledgers and data making audit & notice management stressful

Receivables cycles (1-3.5 months) much longer than the payables cycle (daily/weekly)

ITC blocked/delayed due to non and quarterly filers (~30-50% docs missing in 2B)

Clear Finance Cloud can help Logistics enterprises build an organised and compliant vendor base by remediating challenges at various failure points

Vendor ecosystem Risk #1



Risk of engaging non-compliant vendors

With Clear

You can validate the KYC status of vendors during onboarding and regularly auto-categorise them into high to low-risk categories. This validation is based on GST compliance history to ensure you engage only with compliant partners.

Vendor ecosystem Risk #2



Limited visibility on vendor related activities such as PO acceptance and fulfilment

With Clear

You can onboard your vendors on a mobile-friendly portal that makes it easy for vendors to accept POs, provide status updates on fulfilment and flip the POs to draft invoices which your team can view on a dashboard. The portal also creates a 2-way communication channel to resolve any issues swiftly.

Vendor ecosystem Risk #3



Risk of fraud due to manual invoice posting

With Clear

You can aggregate, digitise and validate all your purchase invoices for compliance and PO accuracy at the source. This adds efficiency to the purchase invoice lifecycle management with the readiness of your purchase register and ensures that any fraud is caught at the earliest.

Compliance Gap #1



Complicated GSTR-1 and 3B filing due to multi-PAN, GSTINs, and large-scale invoices

With Clear

You can file GSTR-1 and 3B from a single platform at the PAN level with 200+ pre-filing validations managing the complete GST lifecycle as a unified process.

Compliance Gap #2



Adherence to additional transportation-related compliance (e-Waybills and RCM)

With Clear

You can access a connected eInvoicing, e-Waybills and GST filing platform to meet all your indirect tax compliance needs. A platform that has advanced automation can handle large scale and has an uptime of 99.99%

Compliance Gap #3



Unorganised ledgers and data making audit & notice management stressful

With Clear

You can create a centralised ITC ledger that automatically populates claimed ITC at the invoice level in your ERP. Plus, an audit trail increases traceability during govt notices and audits.

Our latest Notice Management Tool ensures no missed notices or impartial replies. You can view, track and manage them from one place.

Stress on working capital #1



ITC blocked/delayed due to non and quarterly filers

With Clear

You rely on an industry-leading recon engine that ensures that all eligible ITC is claimed without much effort from your tax team.

And payments are automatically blocked (and unblocked) for vendors that are impacting your working capital

Stress on working capital #2



Constant cash outflow due to frequent vendor payments

With Clear

You can create a marketplace of financiers and compliant suppliers to run early payment programs through invoice discounting. This will help you negotiate better rates with vendors while earning a higher yield on discounts extended to them. This also helps your vendors with access to early and low-cost working capital improving their overall health and compliance.

Explore the [Clear Finance Cloud](#) virtual demo booth

Speak to a solution expert